

Continental Automotive GmbH and CPT Group GmbH, Siemensstraße 12, 93055 Regensburg, Germany

To all Suppliers of Continental

Date	Your reference	Our reference
05.08.2019		

Subject: Global Supply Chain Concept

Dear Suppliers,

We approach you today to direct your attention to the GLOBAL SUPPLY CHAIN CONCEPT (GSCC). First, we thank you for your support and appreciate your enormous effort towards our common goal of a superior Supply Chain relationship.

In 2017, we informed you that we have released a GSCC which was created to tackle changing Supply Chain environments in a harmonized approach. Among other, digitalization and agile transformation will have fundamental impact on Supply Chain excellence. We firmly have in view challenges and opportunities from these changes of our business model.

Therefore, Continental released the GSCC as frame agreement to develop further the backbone of our cooperation with you.

The GLOBAL SUPPLY CHAIN CONCEPT

- › represents a subordinate document to SSC (Strategic Supplier Contract)
- › shall be handled similar to the GQA (Global Quality Agreement)
- › provides the core Supply Chain Management standard within Continental's legal agreement landscape
- › replaced all previous agreements (e.g. logistics requirements, GSA, Supplier Manual Logistics)
- › supports the Continental strategy of Quality First including programs of innovation, harmonization and corporate standards
- › is mandatory for each supplier

Please be aware that your consent to GSCC is requested for each sourcing and formally agreed with the SCR (Supplier Component Review) procedure. With your signature to the SCR, you confirm that you endorse common requirements such as agreeing and signing the GSCC.

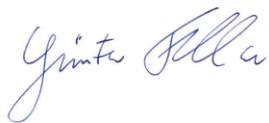
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Therefore, we kindly ask you to collaborate with us and send in your signed GSCC. Please be aware that signature of the GSCC will be part of our annual BASE evaluation. For preparation of two copies of GSCC please use our download area on our homepage:

<https://www.continental-automotive.com/en-gl/Passenger-Cars/Company/Supplier-Information/Supplier-Logistics>

We thank you for your kind cooperation.


Sincerely,



Günter Fella
Senior Vice President
Purchasing Automotive



Jürgen Braunstetter
Senior Vice President
Automotive Supply Chain
Management



Thomas Kirchermeier
Senior Vice President
Powertrain Supply Chain
Management